

Greg Paupst



Greg Paupst is a results-oriented executive with an extensive career in operations and business development. His experience includes start-up enterprises, quality/business systems implementation, and strategic international partnership development. He has a an executive level background in labour relations, engineering, sales and marketing, manufacturing, and cross-cultural negotiation.

Greg has successfully negotiated numerous collective bargaining agreements, joint ventures and agreements for international technology with Korean, Japanese, U.S., European, Mexican and Canadian firms.

He led the construction of a greenfield manufacturing facility thereby establishing a significant market base in Mexico. He also led the building of an advanced technology facility in Detroit for automotive acoustics (sound abatement).

As chief executive of one company, Greg consolidated of a number of manufacturing locations in a new greenfield manufacturing employing Lean Manufacturing techniques. The plant adopted a number of best-in-class Japanese manufacturing initiatives.

He led his manufacturing/engineering team on numerous trips to Japan to meet with the parent companies of the North American New Domestics. The team succeeded in clearly understanding and implementing the requirements and expectations of their North American New Domestic customers. This strategy brought major gains in market share with companies such as Toyota, North America.

Greg founded ValuCurve Systems to provide Small and Medium manufacturers the expertise necessary to compete in world markets. Greg networks with a number of complimentary consultants. He has been involved in training and consulting with large multinational public companies, as well as small private companies, with great success.

He has a B.A. in Psychology from Wilfrid Laurier University. Greg his wife Linda live in Waterloo, just west of Toronto, Ontario, Canada.